

## Visitors, please follow along and look for the →

Thank you for joining us this morning. You are welcome to stand and present a 30-second weekly presentation for your business. We encourage you to join our chapter and lock out your competitors (only one member is allowed within each profession). A bit later you can meet with our Visitor Hosts and ask as many questions as you like.

## Mission

Deeply caring and authentic, Diablo Networking Circle members energetically and proactively support and refer each other, increasing members' visibility and profitability. We benefit from recognizing individual members' uniqueness and embrace the power of our diversity.

## Leadership

### President:

*Brian Kozera*

### Vice President:

*Mechele Fong*

### Secretary/Treasurer:

*Denise Cosgrove*

### Education:

*David Shirley (coordinator)*

*Victor Melgoza*

### Visitor Hosts:

*Paul Widrick (coordinator)*

*Joe Sabel, John Gillham,*

*Vickie Saunders*

### Membership Committee:

*Amanda Ewing-Rice, Kathy Bate,*

*Yvonne Ceresa*

### Mentor Coordinators:

*Carine Camara, LaRae Verhoek*

### Growth/Events Coordinators:

*Christina Alba,*

*Christine Geddes-Sinclair,*

*Ernie Sexton*

### Communications Coordinator:

*David Shirley*

### Timer:

*Joe Sabel*

### Director Consultant:

*Maile Colmer*

For more information about BNI and our chapter, please visit <https://bnisfbay.com/ca-san-francisco-north-bay-diablo-networking-circle>

## 12:00 A/V test and open networking (via breakout rooms)

Topic: Switch Zoom to "gallery" view and be creative

## 12:15 Welcome: *Brian Kozera, A Finished Home*

Welcome & special announcements (guidelines),

Leadership Team introductions, welcome to visitors

## 12:20 Notable Networker Acknowledgement

## 12:21 BNI and Me: *John Gillham, Gillham Fitness*

## 12:22 BNI Educational Moment: *John Gillham, Gillham Fitness*

## 12:26 New Member Inductions / Membership Renewals

## 12:27 Member Weekly Presentations - 25 seconds

Switch Zoom to "Speaker" view and take notes on the agenda

## 12:46 → VISITORS, Visitor Presentations - 30 seconds

## 12:49 Beanie Award Handoff - 30 seconds

## 12:50 Vice President Report:

*Mechele Fong, Floor Coverings International*

## 12:52 Membership Committee Report: *Kathy Bate, Kathy Bate Design*

## 12:53 Secretary Report: *Denise Cosgrove, Farmers Insurance*

## 12:54 Speaker Rotation & Introduction of Today's Speakers

Daniel Sweeney, F&M Bank

Aaron Jagger, Altitude Technical Services

### UPCOMING SPEAKERS:

Apr 22 Paul Wildrick, Yvonne Ceresa

Apr 29 LaRae Verhoek, Denise Cosgrove

May 6 Ernie Sexton, Aaron Petrossian

May 13 David Shirley, John Gillham

## 1:12 "I Have" (Referrals, Invites, TYFCB, CEUs, 1 to 1s) 10 seconds

Briefly present what you have for the week.

→ VISITORS, please let us know what impressed you about the meeting!

## 1:24 Treasurer Report:

*Denise Cosgrove, Farmers Insurance*

Dues, renewals, visitor statement

## 1:25 Thank You, Visitors!

→ VISITORS are excused to meet with our Visitor Hosts

## 1:26 Announcements, Reminders, Growth Coordinator

## 1:29 Closing Quote: *Vicki Saunders, CMT*

## 1:30 Adjourned

