

Visitors, please follow along and look for the →

Thank you for joining us this morning. You are welcome to stand and present a 30-second weekly presentation for your business. We encourage you to join our chapter and lock out your competitors (only one member is allowed within each profession). A bit later you can meet with our Visitor Hosts and ask as many questions as you like.

Mission

Deeply caring and authentic, Diablo Networking Circle members energetically and proactively support and refer each other, increasing members' visibility and profitability. We benefit from recognizing individual members' uniqueness and embrace the power of our diversity.

Leadership

President: Brian Kozera

Vice President: Mechele Fong

Secretary/Treasurer: Denise Cosgrove

Education: David Shirley (coordinator) Victor Melgoza

Visitor Hosts: Paul Widrick (coordinator) Joe Sabel, John Gillham, Vickie Saunders

Membership Committee: Amanda Ewing-Rice, Kathy Bate, Yvonne Ceresa

Mentor Coordinators: Carine Camara, LaRae Verhoek

Growth/Events Coordinators: Christina Alba, Christine Geddes-Sinclaire, Ernie Sexton

Communications Coordinator: David Shirley

Timer: Joe Sabel

Director Consultant: Maile Colmer

For more information about BNI and our chapter, please visit https://bnisfbay.com/ca-san-francisco-north-bay-diablo-networking-circle

- **12:00 A/V test and open networking (via breakout rooms)** Topic: Switch Zoom to "gallery" view and be creative
- **12:15 Welcome:** Brian Kozera, A Finished Home Welcome & special announcements (guidelines), Leadership Team introductions, welcome to visitors
- 12:20 Notable Networker Acknowledgement
- 12:21 BNI and Me: John Gillham, Gillham Fitness
- 12:22 BNI Educational Moment: John Gillham, Gillham Fitness
- 12:26 New Member Inductions / Membership Renewals
- 12:27 Member Weekly Presentations 25 seconds Switch Zoom to "Speaker" view and take notes on the agenda
- 12:46 -> VISITORS, Visitor Presentations 30 seconds
- 12:49 Beanie Award Handoff 30 seconds
- **12:50 Vice President Report:** Mechele Fong, Floor Coverings International
- 12:52 Membership Committee Report: Kathy Bate, Kathy Bate Design
- 12:53 Secretary Report: Denise Cosgrove, Farmers Insurance
- 12:54 Speaker Rotation & Introduction of Today's Speakers

Daniel Sweeney, F&M Bank Aaron Jagger, Altitude Technical Services

UPCOMING SPEAKERS:

Apr 22 Paul Wildrick, Yvonne CeresaApr 29 LaRae Verhoek, Denise CosgroveMay 6 Ernie Sexton, Aaron PetrossianMay 13 David Shirley, John Gillham

1:12 "I Have" (Referrals, Invites, TYFCB, CEUs, 1 to 1s) 10 seconds

Briefly present what you have for the week.

→ VISITORS, please let us know what impressed you about the meeting!

1:24 Treasurer Report:

Denise Cosgrove, Farmers Insurance Dues, renewals, visitor statement

1:25 Thank You, Visitors!

→ VISITORS are excused to meet with our Visitor Hosts

1:26 Announcements, Reminders, Growth Coordinator

1:29 Closing Quote: Vicki Saunders, CMT

1:30 Adjourned

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BUSINESS COACH Paul Wildrick

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PAINTING CONTRACTOR Joe Sabel

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NOTES: